Light First
Social innovation through lighting

**Socially engaged**
iGuzzini is an international community at the service of architecture and the development of the culture of lighting, for a better society and life. It is a centre of excellence for the study of lighting in its various forms. It produces lighting systems in collaboration with leading lighting designers, architects, designers, universities and research centres all over the world. **Respect for the environment, biological wellbeing, sustainable economies**: these are the factors we need to work on, on a global scale, for the positive development of society. Lighting is first and foremost for people, our commitment being to promote responsible use of energy by public organisations, by the leaders in architecture, industry and commerce, supporting town mayors, for a real improvement in wellbeing and quality of life.

**Lighting innovation**
Social innovation means responding to emerging needs with new ways of cooperating, in a network, through open networks, producing sustainable ideas and identifying new tools. Lighting changes things. It is at the centre of social changes. It is the expression of **new vital energy** running through the city, building architecture, creating wellbeing for people. Lighting reveals the nature of man, it shows worlds and relationships, communities and mechanisms. iGuzzini works to use lighting to improve the relationship between man and the environment, through research, manufacturing, technology and knowledge.

www.iguzzini.com/lightfirst
Trick is not designed to create general light or meet the specific mathematical requirements of illuminating space. It’s a fun device for people to play with. That’s the idea behind its design.

Dean Skira, Trick designer
#PlayYourTrick
Show us your application ideas.

Post your idea with a photo, sketch, rendering or video on Twitter or Instagram. Describe your idea in a few words, mention @iGuzzini and insert the #PlayYourTrick hashtag.

Those with the most likes on Instagram or retweets on Twitter by December 31st will win a #PizzaKobra limited edition table lamp.

Follow the competition at iguzzini.com/playyourtrick
Led is more. Designing with Leds means studying new ways of combining the different technological elements that make up our luminaires. Trick is the result of our consolidated expertise in materials that enables us to produce continuously innovative optic systems.
Push the Boundaries.
Apply new opportunities.

Forget traditional rules and enjoy three-dimensional games and endless graphic combinations instead. Trick is the product that goes beyond the rules and regulations of architecture. It is the ideal instrument for architects and light designers who wish to test new solutions without sacrificing high level performance. Two functions: architectural and artistic. Three effects: light blade, radial and washer. Trick’s changing spirit adapts to any kind of use that this unique device is put to.
Trick®
Design Dean Skira

Light Blade Effect / 360° Blade Effect
Surface-mounted
Ø 90 mm
Pag. 20-29

180° Blade Effect
Surface-mounted
Ø 90 mm / Ø 110 mm
Pag. 24-31

Washer Effect
Surface-mounted
Ø 90 mm / Ø 110 mm
Pag. 36-41

Washer Effect
Recessed
Ø 45 mm
Pag. 36-41

Ceiling installation

Wall installation

Horizontal surface installation
Overview

Radial Effect
Surface-mounted
Ø 160 mm
Pag. 30-35

Radial Effect
Surface-mounted
Ø 110 mm
Pag. 30-35

Radial Effect
Recessed
Ø 45 mm
Pag. 30-35
Over the years, natural light has won a central role in architectural design and been recognised as a material in its own right. With Trick this relationship now also enjoys a new, contemporary expression at night.
Graphic lighting.
Rhythmic melodies of light and shadow.

With Trick you can modulate light effects to turn surfaces into vast canvasses. This is a luminaire with a dual character offering either light blade or surface skimming effects and radial or washer versions. When used to illuminate architecture, the luminaire animates compositions with light beams that run parallel or cross over to highlight new planes. The radial or washer effect versions decorate vertical or horizontal surfaces with atmospheric and carefully monitored lighting effects.

A light blade forms geometric textures or creates interruptions that usher in a new relationship between lighting and architecture.

Radial light enhances surface materials and emphasizes shapes, contrasts and details.

Washer effects highlight architectural or natural elements to create a complex yet harmonious space.
When light is emitted radially it meets elements that cast shadows enabling signs to be read as immaterial elements that appear and move and disappear again according to the presence and dynamic character of the light.
**Formal continuity.** Trick’s wide range of sizes and models all follow the same design logic, so when used together they create a sense of formal consistency.
Express yourself.
A range of points.

Trick is a gem of light with a minimal design and comes in four different sizes: 45, 90, 110 and 160 mm. Its pointed geometric shape looks simple, but every tiny detail is painstakingly designed. This is a device that magically blends into the background during the day and comes out to illuminate at night. We have focused all our know-how into the tiny body of this device and enhanced all the features of our new led lamps to obtain exciting, non-invasive lighting solutions.
Toroidal lens. Moulded with a special high-transmission polymethyl methacrylate, the lens does not yellow or alter over time.
The secret behind Trick’s construction is the combination of a toroidal convex flat lens with a microprismed surface and an internally screened cover that aims the beam of light correctly and avoids any unwanted dispersion. Painstaking research into materials has also led to the optimisation of special surface finishes. The lenses can therefore be transparent, satin or semi-satin finished depending on the model. This is therefore a tiny device that emits an incredible quantity of light.

**Energy saving.** Traditional light sources emit light at 360°, whereas LEDs focus light at an angle of less than 180°. This feature is further enhanced in Trick where inefficient light dispersion is reduced to a minimum and energy savings are maximised.
Long lasting precision. Designed to amaze.

Clockware lighting created from a combination of technological and industrial processes. Trick is a complex and comprehensive product based on the precision and research of advanced craftsmanship. The special design of the body guarantees optimal heat dissipation above and below the lens. The LEDs are built in so they operate below critical temperatures. A correct thermal balance maintains the quality of the LEDs even after thousands of hours.

Thermographic simulation (°C)

Maintenance. Correct heat dissipation, the size of the product and reduced maintenance requirements means that designers can now install Trick in hidden locations too.

* After 50,000 hours the luminous flux is equal to 80% of the initial value (L80)

<table>
<thead>
<tr>
<th>Time (h)</th>
<th>Luminous Flux (%)</th>
</tr>
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<tr>
<td>0</td>
<td>100</td>
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<tr>
<td>10,000</td>
<td>80</td>
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<td>20,000</td>
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<td>30,000</td>
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<tr>
<td>40,000</td>
<td>70</td>
</tr>
<tr>
<td>50,000</td>
<td>70</td>
</tr>
</tbody>
</table>

Other luminaires on the market with high operating temperatures
Trick
Visual comfort

Municipal hall, Crossen, Germany
Architectural design: Weidemann Planergruppe
Architekten, Stadtplaner
Under control. Personal comfort.

All Trick models are designed to guarantee a high level of visual comfort. The product body and the lens position offer maximum visual efficiency, so light is distributed evenly over buildings to enhance the viewer’s experience. This is an ideal solution for installing luminaires in niches, openings, doorways or in residential areas.

Washer Effect
- Glare comfort: 80°
- Cut-off: 45°

Radial Effect
- Glare comfort: 85°
- Cut-off: 50°

Light Blade Effect / 360° Blade Effect
- Glare comfort: 85°
- Cut-off: 45°

180° Blade Effect
- Glare comfort: 80°
- Cut-off: 45°

Cut-off
Within that angle there is no perception of the light (luminaire total dark look).

Glare comfort
Within that angle the reflector does not produce glare reflections, so it provides a high level of visual comfort.
360° Blade Effect

Lighting design for Beaune, Beaune, France
Lighting design: Jean François Touchard
Photographs: Didier Boy de la Tour
A single body with two light effects. The Blade-Blade and 360° Blade Trick is an unusual, round, surface-mounted luminaire with a diameter of just 110 millimetres and a power rating of 5.8 W that emits concentrated, clearly defined beams of light. Ideal for outlining wall, door and portico perimeters, niche contours and openings, or creating illuminated trails, these luminaires are perfect for modern architecture and ideal for historical settings.
Trick
180° Blade Effect

Urbanistic complex Linked Hybrid, Beijing, China
Architectural design: Steven Holl Architects
Photographs: Hengzhong Lv
Trick is also a surface-mounted 180° Blade Effect that comes in 90 and 110 millimetre diameter versions, with or without a built-in ballast. Energy consumption is just 2.9 W. This means the device can be used to add rhythm to space with vertical, horizontal and sloping lines. This adds psychological comfort to environments, guides the observer, improves the quality of the environment and highlights spaces, buildings and urban trails.

Space is a dancer.
Elegant patterns.
Trick
180° Blade Effect

Parking Relais La Soie
Architectural design: Clement Vergely
**Trick**

**360° Blade Effect / Light Blade Effect**

Surface-mounted

Ø 90 mm

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For installation instructions see pag. 42
For product codes see pag. 46

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**6W 620 lm 350 mA CRI 85**
Warm White 3000 K

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**620 lm CRI 85**

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* The flux and power values indicated are nominal.

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**Trick**

360° Blade Effect®

---

<table>
<thead>
<tr>
<th>Distance (h)</th>
<th>Blade width</th>
<th>Illuminance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 m</td>
<td>9 cm</td>
<td>450 lux</td>
</tr>
<tr>
<td>2 m</td>
<td>18 cm</td>
<td>120 lux</td>
</tr>
<tr>
<td>3 m</td>
<td>27 cm</td>
<td>55 lux</td>
</tr>
<tr>
<td>6 m</td>
<td>60 cm</td>
<td>15 lux</td>
</tr>
</tbody>
</table>

---

**Finish**

---

01 WHITE
15 GRAY
180° Blade Effect
Surface-mounted
Ø 110 mm

180° Blade Effect
Surface-mounted
Ø 90 mm

3W 320 lm 220-240 V CRI 85
Warm White 3000 K

3W 320 lm 350 mA CRI 85
Warm White 3000 K

* The flux and power values indicated are nominal.

Trick
180° Blade Effect

<table>
<thead>
<tr>
<th>Distance (h)</th>
<th>Blade width</th>
<th>Illuminance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 m</td>
<td>10 cm</td>
<td>450 lux</td>
</tr>
<tr>
<td>2 m</td>
<td>20 cm</td>
<td>120 lux</td>
</tr>
<tr>
<td>3 m</td>
<td>30 cm</td>
<td>55 lux</td>
</tr>
<tr>
<td>6 m</td>
<td>60 cm</td>
<td>15 lux</td>
</tr>
</tbody>
</table>

Finish

01 WHITE
01 WHITE

15 GRAY
15 GRAY

IK07
IP66

IK07
IP66
Trick
Radial Effect

The MUSE, Science Museum, Trento, Italy
Architectural design: RPBW
Lighting design: Piero Castiglioni
Photographs: Enrico Cano
Concrete symmetry.
Uniform materials.

Trick Radial Effect emits a soft, even background light that caresses the surface on which it is installed. The blade of light which could once only be installed horizontally to walls is now available with a 360° effect and an even distribution of energy. The luminaires can measure either 45, 110 or 160 millimetres, with a power supply ranging between 4.2 and 11.6 W. This saves energy even for large surfaces. And when a skinned light effect is used, the features of the surface are beautifully accented with natural contrasts. Trick, then, is undoubtedly a new concept in lighting.
Radial Effect
Trick

Radial Effect
Surface-mounted
Ø 160 mm

12W 1270 lm 220-240 V CRI 85
Warm White 3000 K

Radial Effect
Surface-mounted
Ø 110 mm

6W 620 lm 220-240 V CRI 85
Warm White 3000 K

Distance (h) Illuminance Cornice (c)
1 m 250 lux 10 cm
2 m 57 lux 15 cm
3 m 40 lux 20 cm

* The flux and power values indicated are nominal.

Finish

01 WHITE
E5 WHITE / GRAY
E4 WHITE / CHROME

* The flux and power values indicated are nominal.

Trick
Radial Effect Ø 160

Finish

01 WHITE
E5 WHITE / GRAY
E4 WHITE / CHROME
Radial Effect
Surface-mounted
Ø 110 mm

Radial Effect
Recessed
Ø 45 mm

For installation instructions see pag. 43 – 44
For product codes see pag. 46

6W 630 lm  350 mA CRI 85
Warm White 3000 K

4W 460 lm  250 mA CRI 85
Warm White 3000 K

* The flux and power values indicated are nominal.

Trick
Radial Effect Ø 110 (low)

Finish

630 lm
CRI 85

460 lm
CRI 85

* The flux and power values indicated are nominal.

Trick
Radial Effect Ø 45

Finish

01 WHITE
15 GRAY
10 CHROME

01 WHITE
15 GRAY
10 CHROME
Academy of Science, Baku, Azerbaijan
Architectural design: Mikayil Useynov
Photographs: Giuseppe Saluzzi
Trick Washer Effect is a small, yet extremely powerful luminaire that can satisfy all and any lighting requirement without its physical presence impacting on the facade. The device is available in two sizes, 90 and 110 millimetres, and two power ratings, 2.1W and 2.9W with a driver that is either remote or built into the base. Ideal for highlighting the details of historic buildings with complex mouldings. Trick is the result of our constant commitment to combining technology and design to meet the needs of any project or building.
Lighting of the historic city of Taierzhuang, Zaozhuang, China
Washer Effect
Surface-mounted
Ø 110 mm

3W 320 lm 220-240 V CRI 85
Warm White 3000 K

320 lm
CRI 85
20W *

* The flow and power values indicated are nominal.

Washer Effect Ø 110

Distance (h) | Illuminance
-------------|-------------
1 m          | 82 lux      
2 m          | 24 lux      
3 m          | 9 lux       

Values refer to a product installed 20 cm from the wall.

Finish

01 WHITE
15 GRAY
Washer Effect
Surface-mounted
Ø 90 mm

Washer Effect
Recessed
Ø 45 mm

3W 320 lm 350 mA CRI 85
Warm White 3000 K

2W 240 lm 250 mA CRI 85
Warm White 3000 K

* The flow and power values indicated are nominal.

Trick
Washer Effect Ø 90

Distance (h) | Illuminance
---|---
1 m | 82 lux
2 m | 24 lux
3 m | 9 lux

Values refer to a product installed 20 cm from the wall.

Trick
Washer Effect Ø 45

Distance (h) | Illuminance
---|---
1 m | 60 lux
2 m | 27 lux
3 m | 12 lux

Values refer to a product installed 30 cm from the wall.

Finish

For installation instructions see pag. 45
For product codes see pag. 47

15W *
Surface mounted
360° Blade Effect / Light Blade Effect

(1) Feed the cable through with the driver
(2) Apply the plate
(3) Connect the product
(4) Secure the product to the plate with a side grub screw.

Surface mounted
180° Blade Effect

(1) Feed the cable through with the driver
(2) Apply the plate
(3) Connect the product
(4) Secure the product to the plate with a side grub screw.

Surface mounted
180° Blade Effect

(1) Feed the cable through
(2) Apply the plate
(3) Connect the product
(4) Secure the product to the plate with a side grub screw.

---

### Driver for 360° Blade Effect / Light Blade Effect

<table>
<thead>
<tr>
<th>Driver</th>
<th>No. products</th>
<th>Max Dist.</th>
</tr>
</thead>
<tbody>
<tr>
<td>X020</td>
<td>2</td>
<td>500 m</td>
</tr>
<tr>
<td>7 – 19 W ( @350 mA )</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9905</td>
<td>1</td>
<td>500 m</td>
</tr>
<tr>
<td>7 W ( 350 mA )</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9907</td>
<td>2</td>
<td>500 m</td>
</tr>
<tr>
<td>17 W ( 350 mA )</td>
<td></td>
<td></td>
</tr>
<tr>
<td>X090</td>
<td>2</td>
<td>500 m</td>
</tr>
<tr>
<td>10 – 20 W DALI ( @350 mA )</td>
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</tbody>
</table>

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### Driver for 180° Blade Effect

<table>
<thead>
<tr>
<th>Driver</th>
<th>No. products</th>
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</thead>
<tbody>
<tr>
<td>X020</td>
<td>5</td>
<td>500 m</td>
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<tr>
<td>7 – 19 W ( @350 mA )</td>
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<td></td>
</tr>
<tr>
<td>9905</td>
<td>2</td>
<td>500 m</td>
</tr>
<tr>
<td>7 W ( 350 mA )</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9907</td>
<td>4</td>
<td>500 m</td>
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<td>17 W ( 350 mA )</td>
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</tr>
<tr>
<td>X090</td>
<td>4</td>
<td>500 m</td>
</tr>
<tr>
<td>10 – 20 W DALI ( @350 mA )</td>
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</tr>
</tbody>
</table>
Installation

Surface mounted
Radial Effect Ø 90

(1) Feed the cable through with the driver
(2) Apply the plate
(3) Connect the product
(4) Secure the product to the plate with a side grub screw.

Surface mounted
Radial Effect Ø 110 / 160

(1) Feed the cable through
(2) Apply the plate
(3) Connect the product
(4) Secure the product to the plate with a side grub screw.

---

Driver for Radial Effect Ø 90 / Ø 110 / 160

<table>
<thead>
<tr>
<th>Driver</th>
<th>No. products</th>
<th>Max Dist.</th>
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<tbody>
<tr>
<td>X020 7 – 19 W ( Ø350 mA )</td>
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</tr>
<tr>
<td>9905 7 W ( 350 mA )</td>
<td>1</td>
<td>500 m</td>
</tr>
<tr>
<td>9907 17 W ( 350 mA )</td>
<td>2</td>
<td>500 m</td>
</tr>
<tr>
<td>X090 10 – 20 W DALI ( @350 mA )</td>
<td>2</td>
<td>500 m</td>
</tr>
</tbody>
</table>
Push-in recessed installation
Radial Effect Ø 45

(1) Position the outer casing
(2) Feed the cable through with the driver
(3) Connect the product
(4) Press the product into place.

Push-in recessed installation in concrete
Radial Effect Ø 45

(1) Position the outer casing
(2) Feed the cable through with the driver
(3) Connect the product
(4) Press the product into place.

False ceiling recessed installation with steel wire springs
Radial Effect Ø 45

(1) Drill a hole in the panel
(2) Connect the product
(3) Insert the product.

Driver for Radial Effect Ø 45

<table>
<thead>
<tr>
<th>Driver</th>
<th>No. products</th>
<th>Max Dist.</th>
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<tr>
<td>X020 7 – 19 W (250 mA)</td>
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<td>500 m</td>
</tr>
<tr>
<td>X090 10 – 20 W DALI (250 mA)</td>
<td>4</td>
<td>500 m</td>
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</table>
Installation

**Surface mounted**
**Washer Effect Ø 90**

1. Feed the cable through with the driver
2. Apply the plate
3. Connect the product
4. Secure the product to the plate with a side grub screw.

**Surface mounted**
**Washer Effect Ø 110**

1. Feed the cable through
2. Apply the plate
3. Connect the product
4. Secure the product to the plate with a side grub screw.

**Push-in recessed installation**
**Washer Effect Ø 45**

1. Position the outer casing
2. Feed the cable through with the driver
3. Connect the product
4. Press the product into place.

**Push-in recessed installation in concrete**
**Washer Effect Ø 45**

1. Position the outer casing
2. Feed the cable through
3. Apply the plate
4. Connect the product
5. Secure the product to the plate with a side grub screw.

**Driver for Washer Effect Ø 90 / Ø 110**

<table>
<thead>
<tr>
<th>Driver</th>
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<tbody>
<tr>
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<tr>
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<td></td>
</tr>
<tr>
<td>9907</td>
<td>4</td>
<td>500 m</td>
</tr>
<tr>
<td>17 W ( 350 mA )</td>
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<td>X090</td>
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<td>500 m</td>
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<tr>
<td>10 – 20 W DALI ( @350 mA )</td>
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**Driver for Washer Effect Ø 45**

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<thead>
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<tr>
<td>6 W ( 250 mA )</td>
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<tr>
<td>X020</td>
<td>5</td>
<td>500 m</td>
</tr>
<tr>
<td>7 – 19 W ( @250 mA )</td>
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<tr>
<td>X090</td>
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<td>500 m</td>
</tr>
<tr>
<td>10 – 20 W DALI ( @250 mA )</td>
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</tbody>
</table>
Trick

360° Blade Effect / Light Blade Effect

180° Blade Effect / Radial Effect

360° Blade Effect

<table>
<thead>
<tr>
<th>Source W lm K Code Colour</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LED</strong> Surface-mounted</td>
</tr>
<tr>
<td>Warm white</td>
</tr>
<tr>
<td>6W 620 3000 BU27 01-15</td>
</tr>
<tr>
<td>Power supply 350 mA to be ordered separately.</td>
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</tbody>
</table>

Light Blade Effect

<table>
<thead>
<tr>
<th>Source W lm K Code Colour</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LED</strong> Surface-mounted</td>
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<tr>
<td>Warm white</td>
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<tr>
<td>6W 620 3000 BU28 01-15</td>
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<td>Power supply 350 mA to be ordered separately.</td>
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</table>

180° Blade Effect

<table>
<thead>
<tr>
<th>Source W lm K Code Colour</th>
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</thead>
<tbody>
<tr>
<td><strong>LED</strong> Surface-mounted</td>
</tr>
<tr>
<td>Warm white</td>
</tr>
<tr>
<td>3W 320 3000 BU16 01-15</td>
</tr>
<tr>
<td>Power supply 350 mA to be ordered separately.</td>
</tr>
<tr>
<td>Compatible with Master Pro DMX lighting management system.</td>
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</table>

Radial Effect

<table>
<thead>
<tr>
<th>Source W lm K Code Colour</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LED</strong> Recessed with springs</td>
</tr>
<tr>
<td>Warm white</td>
</tr>
<tr>
<td>4W 460 3000 BU07 01-10-15</td>
</tr>
<tr>
<td>Power supply 250 mA to be ordered separately.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Source W lm K Code Colour</th>
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</thead>
<tbody>
<tr>
<td><strong>LED</strong> Push-in recessed installation</td>
</tr>
<tr>
<td>Warm white</td>
</tr>
<tr>
<td>4W 460 3000 BU08 01-10-15</td>
</tr>
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<td>Power supply 250 mA to be ordered separately.</td>
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</thead>
<tbody>
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<td><strong>LED</strong> Surface-mounted</td>
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<td>Warm white</td>
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<tr>
<td>6W 630 3000 BU10 01-10-15</td>
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<tr>
<td>12W 1270 3000 BU23 01-E5-E4</td>
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<tr>
<td>Complete with power supply. Class of Insulation II.</td>
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The luminaires without power supply are compatible with the Master Pro DMX and Master Pro Evo lighting management systems.
## Washer Effect

**Push-in recessed installation**

<table>
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<tr>
<th>Source</th>
<th>W</th>
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<th>K</th>
<th>Code</th>
<th>Colour</th>
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<td>240</td>
<td>3000</td>
<td>BU09</td>
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</table>

Power supply 250 mA to be ordered separately.

**Surface-mounted**

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<tr>
<td>LED</td>
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<td>320</td>
<td>3000</td>
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Power supply 350 mA to be ordered separately.

**Accessories, installation systems and components**

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<td>9582</td>
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For further information consult the technical sheets at products.iguzzini.com
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These conditions are valid from 01.01.2014

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For the ENEC mark for individual product codes, see the download area for the online catalogue products.iguzzini.it

For the sales network consult the website: www.iguzzini.com

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